

# ELENA HANSOV

SPECIALIST COUNSEL

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Elena Hansov is a Specialist Counsel at COBALT Estonia as well as a part of the Russian Desk of the law firm. Elena mainly focuses on commercial and competition law and provides advice on merger control, abuse of dominance, vertical agreements, cartels as well as various contractual matters. In particular, she has a broad experience in providing legal advice to the companies of various business areas regarding structuring of their relationships with the distributors. Among other things, Elena gave trainings to the clients' employees on competition law and anti-bribery laws compliance (including FCPA).

Elena has an extensive experience in life science industry. She has taken part in many projects in which she provided legal support to the world's leading healthcare companies on both contractual and regulatory issues, including advertising and business ethics (interactions with healthcare professionals).

Before joining COBALT Elena worked as a Senior Associate in a top-tier Russian law firm Pepeliaev Group in Moscow and is currently a member of Russian desk at COBALT Estonia. Elena has a vast experience working with multinational clients on complicated projects requiring unconventional and creative solutions, including advising FIFA on legal matters related to preparation of the 2018 World Cup in Russia.



## Practice areas

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Commercial Law  
Competition  
Mergers & Acquisitions (M&A)  
Pharmaceuticals, Healthcare & Life Sciences

## Education & membership

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Master of Laws (LLM), King's College London, Pass with Distinction (2017)  
Specialist's Degree, M.V. Lomonosov Moscow State University Law School, Cum Laude (2010)

## Deals & cases

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COBALT advised funds advised by Apax Partners on acquiring the Baltic Classifieds Group